TOTAL G&P NIGERIA LIMITED

Operator of the NNPC/TEPNG Joint Venture RC 2979

Tender Opportunity: Purchase of Process/Pressure

Vessels for the OML 99: Amenam Oily Water Treatment Facility

Upgrade Project - NG00007732-4

Introduction

Total Exploration and Production Nigeria Limited (TEPNG) operator of the NNPC/TOTAL Joint venture invites interested and pre-qualified companies for this tender opportunity to Supply Process vessels.

Vessel Description & No.:

The quantity required & specification for the vessels for purchase are:

- 2621696 (One) 1 DEGASSING DRUM (OPUS) Vessel Volume: 126m3; Design/Operating Pressure: 13/8.5barg; Design Flow rate: 137m3/H; Design/Operating Temp.:140oc/98oc; Dry/Operating Weight: 26/152 Tons; SIZE: 3460mm*12250mm (ID*T/T); Pry Matl Of Construction: Carbon Steel+Coating; WEIR HEIGHT: 2500mm.
- 2621695 (Two) 2 (skidded) HYDROCYCLONE (FL-SMIDTH) Size: 4m*3m*3m (L*W*H);
 Design/Operating Pressure: 13/8.5barg; Design/Operating flowrate: 295/267 m3/h per vessel;
 Design/Operating Temp: 140/115°C; Pry Matl of Construction: Duplex Steel; Dry/Operating Weight: 6/8
 Tons
- 2621693 (One) Compact Flotation Unit (MI-SWACO) Design Pressure: 13barg; Operating Pressure: 3.5barg; Design Flowrate: 590m³/H; Operating Flowrate: 534m³/H; Power Source: Ac Powered; Design Temp.: 140°C; Operating Temp: 100-115°C, Primary Material of Construction. Carbon Steel; Size: 1950mm*2800mm (ID*T/T); DRY WEIGHT: 11.1 Tons; Operating Weight: 19.11 Tons

Scope of Work for the Provision of the Vessels

The scope of work consists of activities required to accomplish as a minimum, the procurement and supply of **DEGASSING DRUM**, **HYDROCYCLONE plus skid and Compact Flotation Unit.** It shall involve the following activities/task but not limited to:

 Handling of all required logistics involved in conveying the vessels from the OEM and delivery of same to TEPNG at a specified location in Port Harcourt. This would involve, transportation, loading and offloading etc.

Note that Supplier procedure for transportation of consignment shall conform to that of both the OEM and TEPNG standards. Contractor also has obligation of duty of care, as Contractor shall be liable for any deformation or distortion of the consignment or its function as a result of transportation,

Supplier is expected to have technical capability to understand and appreciate the specifications of the
equipment. The Supplier shall have a strategy to ensure that the required specifications of equipment are
met, this may include procedure for Factory Acceptance Test, Certifications and evidences (as applicable)
and as provided by TEPNG, the OEM or a third party etc.

Note that Supplier shall involve TEPNG in all its activities at all stages, with adequate notice.

- 1. Contractor shall secure OEM's Guarantee/Warrantee (as applicable for the equipment and convey same to TEPNG along with the vessels,
- 1. Contractor shall obtain all documentation, operating manuals, statutory and regulatory certifications, asbuilt dossier and all relevant packages/software's as supplied by OEM and as required by TEPNG in English.

Note that all procedure shall conform to TEPNG's standards

3. MANDATORY REQUIREMENTS

- To be eligible for this tender exercise, interested contractors are required to be pre-qualified in the 10802
 Pressure Vessels, Drums, Accumulators category in NipeX joint Qualification system(NJQS) database, All
 successfully pre-qualified suppliers in this category will receive in Invitation to Technical Tender (ITT).
- To determine if you are pre-qualified and view the product/service category you are listed for;
 Open <u>www.nipexng.com</u> and access NJQS with your log in details, click on continue Joint Qualification
 Scheme tool, click check my supplier status and then click supplier product group.
- 1. If you are not listed in product/service category you are registered with DPR to do business, contact NipeX office at 30, Oyinkan Abayomi Street, Ikoyi Lagos with your DPR certificate as evidence for necessary update
- 1. To initiate the JQS pre-qualification process, access <u>www.nipexing.com</u> download application form, make necessary payments and contact NipeX office for further action.
- 1. To be eligible, all tenders must comply with the Nigerian content requirements in the NipeX system.

4. NIGERIAN CONTENT

TEPNG is committed to the promotion of the Nigerian Oil and gas business in alignment with the Nigerian Content Act 2010 for the Nigerian Oil and Gas Industry Content Development.

It is important that prospective bidders familiarize themselves and comply with the provisions of the Nigerian Oil & Gas Industry Content Development Act otherwise referred to as The Nigerian Content Act at the stage of bidding.

As from the commencement of this Act, the minimum Nigerian Content in any project, service or product specification to be executed in the Nigerian oil and gas industry shall be consistent with the level set in the Schedule of the Act and any other **targets** as may be directed by the Nigerian Content Development and Monitoring Board (The **Board**).

Prospective bidders shall comply with all the provisions of the Nigerian Content Act that relate to this contract but in particular comply with the minimum Nigerian Content % for the scopes (engineering, procurement, & construction) which are covered in the Schedule of the Act and any other requirement that may arise from time to time not explicitly stated in this contract but which apply to the contract in fulfilment of the Nigerian Content Act, during the bidding stage.

Contractors that demonstrate their commitment to meet or exceed the Nigerian Content Act requirements shall be a ground for preferential consideration in the technical and commercial bid evaluation.

Failure to fully comply with the Nigerian Content Act or demonstrate commitment to Nigerian Content Development Policy of the Nigerian government shall result to disqualification from bidding this contract.

During the bidding stage, contractors shall:

- 1. Comply with the Nigerian Content requirements of government by ensuring the manufacture and fabrication of pressure vessels in Nigeria.
- 1. Develop a Nigerian Content Plan (NCP), which shall explain the methodology of how it intends to comply with the requirements of the Act and how to achieve the set target(s) in the Schedule of Nigerian Oil & Gas Industry Content Development Act and any targets set by The Board. How it intends to give first consideration to services provided from within Nigeria, first consideration to goods manufactured in Nigeria and first considerations for employment and training of Nigerians in work programme. The NCP shall consistent with the Act demonstrate that Nigerian indigenous service companies have been given exclusive considerations to bid and execute work in land and swamp operating areas and their full utilization and engagement in exploration, seismic data processing, engineering design, reservoir studies, manufacturing, fabrication and provision of services. That the project or contract has given full and effective support to technology transfer by encouraging foreign and multinational companies to develop joint ventures and alliances with Nigerian service companies and suppliers. Tenderer's detailed plan to achieve/sustain the minimum % tage Nigerian Content level as prescribed by the applicable measurement metrics in the Schedule of the Nigerian Content Act 2010
- Demonstrate that entity is a Nigerian-registered company. Submit certified true copies of CAC forms 10,02 & 07 (or its equivalent; CAC 2,3,2,4, 2.5, etc) including company memorandum & article of association and other evidence of entity's incorporation, shareholding & ownership structure in Nigeria. Maximizing

Nigerian Content is a key contract priority, therefore for foreign companies and multinationals in alliance with a local company, submit evidence that the local company is an indigenous company and the binding Agreement of the alliance duly signed Agreement by the CEO of both parties and stating the specific work scope to be performed by each member of the alliance.

2. Provide detailed description of the location of in-country committed facilities & infrastructure (assets, equipment, technical office, and administrative space, storage, workshop, assembly area, repair & maintenance, testing, laboratory, etc) in Nigeria to support this contract, evidence that 50% of all equipment deployed to work by multinational and international companies are owned by the local subsidiaries or submit a credible and verifiable plan towards compliance to these requirements.

Submit the detailed description of facilities and infrastructure in Nigeria with evidence of ownership and location incountry.

- 1. Provide a project-specific training, man-hour budget, skill development and technology transfer plan for Nigerian personnel or indigenous business including evidence of past performance on training and development for Nigerians nationals & indigenous business. Plan for sponsorship of Nigerians to acquire competence and/or certification. Further development of local employees as professionals, Proposed training plan for Nigerians on the project including a brief training outline for OEM products, engineering, software & hardware, project management, procurement, construction, installation, start-up & commissioning, maintenance, testing and operations. Bidders would be requested to execute an enforceable MOA with Local Training Service Provider for the provision of training services in specific technical disciplines involved in the project.
- Provide evidence (personnel list and positions with organization chart to substantiate) of percentage of management that are Nigerian Nationals and the percentage of the total workforce that are Nigerians.

Submit tenderer's corporate organization's overall human resources structure (mgt. supervisors, senior & junior skilled officers, etc) identifying positions manned/occupied by Nigerian national employees with evidence of type of employment in-country and identifying the positions manned/occupied by other non-national employees.

Provide description of how bidder has given first considerations to the utilization of Nigerian resources
(labour, materials & manufactured goods and services) in the execution of this contract. Maximizing
Nigerian Content is a key Project priority. Submit binding memorandum of agreement (MOA) for the
procurement of; materials, manufactured goods & finished products, labour & employment and services of
Nigerian origin.

5. CLOSING DATE

Only tenderers who are registered with 10802 Pressure Vessels, Drums, Accumulators Category as at **Wednesday**, **16**th **February 2011** being the advert close date shall be invited to submit Technical Bids.

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